

# Occupations in Demand

Faster than average growth and many annual openings

## High School and Limited Training

Occupational Title	Average Wage	Annual Growth
Personal & Home Care Aides	\$18,608	5.6%
Medical Assistants	\$24,572	4.3%
Combined Food Prep & Servers	\$15,978	2.7%
Correctional Officers & Jailers	\$30,011	2.6%
Carpenters	\$28,818	2.5%
Construction Laborers	\$23,708	2.3%
1st-Line Spvrs of Construction & Extraction Workers*	\$47,329	2.2%
Teacher Assistants	\$20,658	2.2%
Receptionists & Information Clerks	\$19,713	2.0%
Detectives & Criminal Investigators*	\$50,104	1.9%
Retail Salespersons	\$20,419	1.8%
Office Clerks, General	\$18,904	1.7%
Bookkeeping, Accounting & Auditing Clerks	\$25,930	1.4%
1st-Line Spvrs of Retail Sales Workers*	\$32,132	1.3%
Secretaries	\$25,373	0.5%

## Vocational, Technical or Apprenticeship

Occupational Title	Average Wage	Annual Growth
Occupational Therapist Assistants*	\$65,205	5.0%
Physical Therapist Assistants*	\$54,830	4.8%
Dental Hygienists*	\$63,098	3.8%
Surgical Technologists	\$32,287	3.0%
Emergency Medical Technicians & Paramedics	\$25,085	3.0%
Medical Records Technicians	\$23,055	2.7%
Fitness Trainers & Aerobics Instructors	\$19,253	2.4%
Library Technicians	\$26,018	2.0%
Preschool Teachers	\$29,439	1.9%
Bus & Truck Technicians	\$34,926	1.7%
Welders, Cutters, Solderers & Brazers	\$34,942	1.4%
Computer Support Specialists	\$42,209	1.3%
Nursing Aides, Orderlies & Attendants	\$20,170	1.2%
Automotive Service Technicians	\$30,900	1.0%
Licensed Practical & Licensed Vocational Nurses	\$38,379	0.6%

## Bachelor's or Higher Degree

Occupational Title	Average Wage	Annual Growth
Applications Software Engineers*	\$86,114	3.9%
Instructional Coordinators	\$64,327	3.8%
Physical Therapists	\$54,830	3.7%
Special Education Teachers, P-k & Elem	\$53,826	3.6%
Pharmacists*	\$101,993	3.5%
Registered Nurses	\$59,956	3.3%
Special Education Teachers, Middle School	\$65,457	3.2%
Physician Assistants	\$67,711	3.2%
Occupational Therapists	\$65,205	3.1%
Database Administrators	\$56,217	3.1%
Education Administrators, Postsecondary*	\$93,940	3.1%
Kindergarten Teachers	\$51,367	3.0%
Network & Computer Systems Administrators	\$65,931	3.0%
Elementary School Teachers	\$54,090	2.9%
Middle School Teachers	\$66,027	2.7%

\*Top paying jobs



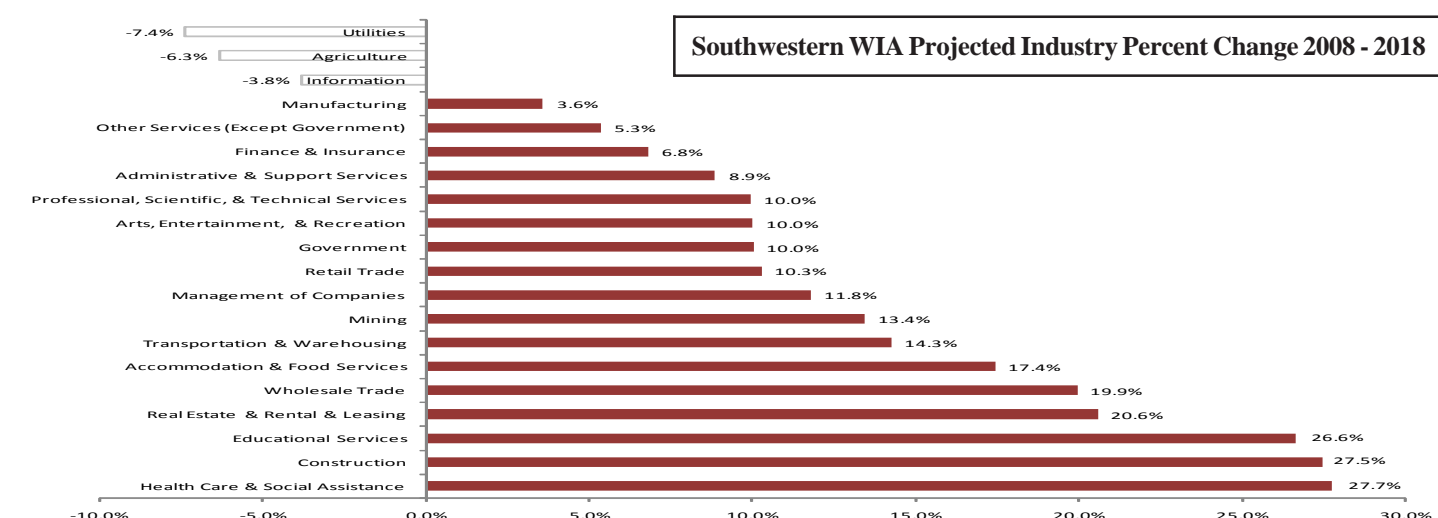
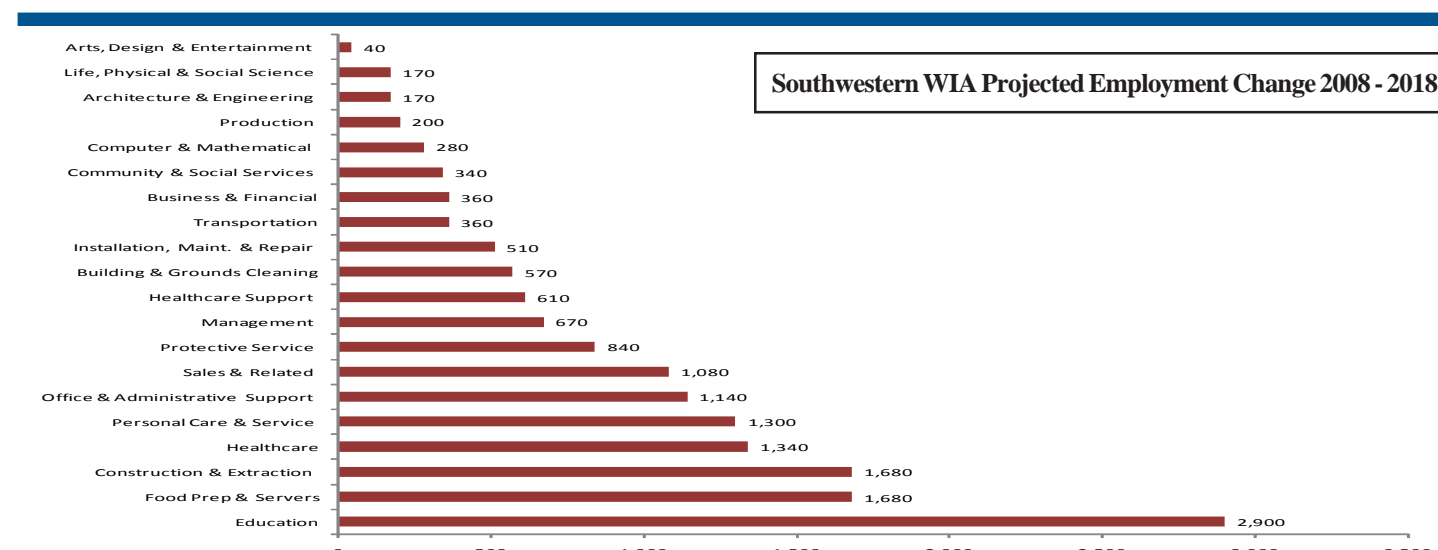
# IN Brief



## 2018 Employment Projections

The 2018 Southwestern WIA Employment Projections presents a summary of information about the region's job market and economy for ten years from 2008 – 2018. The following graphs and tables present information on industries and occupations that will impact our state's economic outlook. Additional information can be found in the *2018 In Brief*, and the Employment Projections 2018 for the other WIA regions and MSAs, and on our website at [www.dws.state.nm.us/dws-lmi.html](http://www.dws.state.nm.us/dws-lmi.html).

The Southwestern WIA Mexico economy is expected to generate about 16,150 new jobs through the year 2018. This represents growth of about 15.3 percent. The education sector leads the growth by adding over 4,200 alone, followed by healthcare & social assistance projected to add over 3,700 jobs. Occupations with the highest annual openings make up a diverse group. Examples include: retail salespersons, personal care aides, registered nurses, general & operations managers, administrative support workers, and teachers.



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# Occupations

Occupations with Most Annual Openings 2008-2018

Southwestern WIA	Total Annual Openings
Occupational Title	
Retail Salespersons	155
Cashiers	139
Personal & Home Care Aides	131
Elementary School Teachers	85
Registered Nurses	77
Teacher Assistants	67
Secretaries	55
Secondary School Teachers	54
Bookkeeping, Accounting & Auditing Clerks	52
Office Clerks, General	52
1st-Line Spvrs of Retail Sales Workers	51
Correctional Officers & Jailers	50
Detectives & Criminal Investigators	50
Middle School Teachers	46
Construction Laborers	42

Fastest Growing Occupations 2008-2018

Southwestern WIA	% Change
Occupational Title	
Personal & Home Care Aides	56.5%
Medical Assistants	43.2%
Special Education Teachers, P-K & Elem	35.7%
Registered Nurses	32.7%
Elementary School Teachers	29.4%
Combined Food Prep & Servers	27.4%
Customer Service Representatives	27.1%
Middle School Teachers	26.8%
Electricians	26.7%
Correctional Officers & Jailers	26.1%
Carpenters	24.6%
Construction Laborers	23.2%
Sales Representatives, Wholesale & Mfg	22.8%
Child, Family & School Social Workers	22.4%
1st-Line Spvrs of Construction & Extraction Workers	22.3%

Many of the jobs with the most openings and fastest growing require little education and training. Unfortunately, the wages for most are lower than the statewide average. On a positive note, elementary school teachers, registered nurses and middle school teachers are in the top 15 for both lists, and wages for these occupations exceed \$30,000/year. Although not included in the top 15 lists, jobs such as General & Operations Managers (ranking 20th for most annual openings) and Detectives & Criminal Investigators (ranking 19th for fastest growing) are well-paying jobs.

# Industries

Industry Change 2008-2018

Southwestern WIA	% Change
Industry	
Health Care & Social Assistance	27.7%
Construction	27.5%
Educational Services	26.6%
Real Estate & Rental & Leasing	20.6%
Wholesale Trade	19.9%
Accommodation & Food Services	17.4%
Transportation & Warehousing	14.3%
Mining	13.4%
Management of Companies	11.8%
Retail Trade	10.3%
Government	10.0%
Arts, Entertainment, & Recreation	10.0%
Professional, Scientific, & Tech Services	10.0%
Administrative & Support Services	8.9%
Finance & Insurance	6.8%
<b>Total Employment, All Jobs</b>	<b>15.3%</b>

Industry Sectors with Number of Jobs 2008-2018

Southwestern WIA	Change
Industry	
Educational Services	4,230
Health Care & Social Assistance	3,740
Accommodation & Food Services	1,570
Construction	1,540
Government	1,280
Retail Trade	1,120
Professional, Scientific, & Tech Services	430
Wholesale Trade	320
Administrative & Support Services	300
Transportation & Warehousing	260
Real Estate & Rental & Leasing	220
Mining	210
Manufacturing	170
Finance & Insurance	150
Arts, Entertainment, & Recreation	130
<b>Total Employment, All Jobs</b>	<b>16,150</b>

Health Care & Social Assistance, Educational Services continue to top the lists of fastest growing industries and industries with the highest number of jobs in the Southwestern WIA. This trend is evident from Ambulatory Health Care Services, Social Assistance, Hospitals, and Educational Services subsectors leading both lists as well. Declines are projected for several sectors including Information (-3.8%), Agriculture (-6.3%), and Utilities (-7.4%).

Southwestern WIA Employment Projections by Major Occupation Category

Occupational Category	2008	2018	Employment	Percent
	Annual Employment	Projected Employment	Change 2008-2018	Change 2008-2018
Education	9,880	12,780	2,900	29.4%
Food Prep & Servers	8,880	10,550	1,680	18.9%
Construction & Extraction	7,050	8,740	1,680	23.9%
Healthcare	5,090	6,430	1,340	26.3%
Personal Care & Service	4,470	5,780	1,300	29.1%
Office & Administrative Support	14,710	15,850	1,140	7.7%
Sales & Related	10,100	11,180	1,080	10.7%
Protective Service	4,800	5,640	840	17.6%
Management	5,780	6,440	670	11.5%
Healthcare Support	2,700	3,310	610	22.6%
Building & Grounds Cleaning	4,320	4,890	570	13.2%
Installation, Maint. & Repair	4,790	5,300	510	10.6%
Transportation	4,800	5,160	360	7.5%
Business & Financial	2,690	3,050	360	13.5%
Community & Social Services	1,720	2,060	340	19.8%
Computer & Mathematical	1,540	1,820	280	18.2%
Production	4,070	4,260	200	4.9%
Architecture & Engineering	2,470	2,640	170	6.9%
Life, Physical & Social Science	1,630	1,810	170	10.6%
Arts, Design & Entertainment	900	930	40	4.0%
<b>Total, All Occupations</b>	<b>105,740</b>	<b>121,890</b>	<b>16,150</b>	<b>15.3%</b>

Fastest Growing Industry Subsectors 2008-2018

Southwestern WIA	% Change
Subsector	
Ambulatory Health Care Services	39.0%
Wholesalers, Durable Goods	33.0%
Building Material & Garden Suppliers	32.8%
Specialty Trade Contractors	32.6%
Support Activities for Transportation	31.7%
Educational Services	26.6%
General Merchandise Stores	26.2%
Social Assistance	25.9%
Construction of Buildings	24.8%
Hospitals	23.0%
Real Estate	20.8%
Food Services & Drinking Places	20.1%
Rental & Leasing Services	19.8%
Amusement & Recreation Industries	18.3%
Local Government	16.8%
Religious, Grantmaking, Civic & Professional	16.0%
Health & Personal Care Stores	14.7%
Heavy & Civil Engineering Construction	14.2%
Mining	13.3%
State Government	12.8%
Management of Companies	11.8%
Professional, Scientific & Technical	10.0%
Administrative & Support Services	8.4%

Leading Industry Subsectors 2008-2018

Southwestern WIA	Change
Subsector	
Educational Services	4,230
Ambulatory Health Care Services	2,080
Food Services & Drinking Places	1,520
Specialty Trade Contractors	980
General Merchandise Stores	840
Hospitals	830
Social Assistance	800
Local Government	760
Construction of Buildings	440
Professional, Scientific & Technical	430
State Government	380
Building Material & Garden Suppliers	360
Wholesalers, Durable Goods	300
Administrative & Support Services	270
Mining	210
Real Estate	170
Federal Government	150
Amusement & Recreation Industries	130
Heavy & Civil Engineering Construction	120
Credit Intermediation & Related	110
Support Activities for Transportation	90
Health & Personal Care Stores	60
Animal Production	60