

Major Group	Southwestern WIA-2011 Job Title or Occupation Title	Starting wages are generally about	About half of the workers in this occupation earn between		
Office & Administrative Occupations	Loan Interviewers & Clerks	\$19,340	\$20,910	to	\$34,760
	Meter Readers, Utilities	\$22,480	\$24,670	to	\$34,380
	New Accounts Clerks	\$22,240	\$23,490	to	\$31,130
	Office Clerks, General	\$17,300	\$17,010	to	\$23,340
	Payroll & Timekeeping Clerks	\$21,750	\$23,940	to	\$38,290
	Police, Fire & Ambulance Dispatchers	\$19,960	\$21,750	to	\$31,550
	Receptionists & Information Clerks	\$17,690	\$17,630	to	\$24,070
	Secretaries	\$19,370	\$20,760	to	\$33,830
	Shipping, Receiving & Traffic Clerks	\$18,420	\$19,400	to	\$27,620
	Stock Clerks & Order Fillers	\$17,740	\$17,690	to	\$23,560
	Tellers	\$18,240	\$18,010	to	\$21,820
Construction & Extraction Occupations	Carpenters	\$23,260	\$25,070	to	\$35,790
	Cement Masons & Concrete Finishers	\$22,640	\$24,090	to	\$34,430
	Construction & Building Inspectors	\$28,360	\$36,420	to	\$60,400
	Construction Equipment Operators	\$24,190	\$26,540	to	\$43,290
	Construction Laborers	\$18,830	\$20,040	to	\$31,030
	Drywall & Ceiling Tile Installers	\$25,550	\$29,230	to	\$45,990
	Electricians	\$35,600	\$41,340	to	\$59,020
	Highway Maintenance Workers	\$25,770	\$27,030	to	\$37,840
	Painters, Construction & Maintenance	\$19,830	\$20,660	to	\$30,080
	Paving, Surfacing & Tamping Equipment Operators	\$28,150	\$27,930	to	\$34,560
	Pipelayers	\$18,280	\$18,820	to	\$29,630
	Plasterers & Stucco Masons	\$22,430	\$23,520	to	\$34,890
	Plumbers, Pipefitters & Steamfitters	\$28,320	\$30,710	to	\$44,630
	Sheet Metal Workers	\$23,800	\$27,290	to	\$38,680
	Tile & Marble Setters	\$19,090	\$19,930	to	\$24,040
Installation, Maintenance & Repair Occupations	Aircraft Mechanics & Service Technicians	\$48,710	\$51,150	to	\$58,640
	Automotive Service Technicians	\$18,670	\$20,100	to	\$39,960
	Bus & Truck Mechanics & Diesel Engine Specialists	\$26,660	\$28,180	to	\$38,860
	Electrical Power-Line Installers & Repairers	\$40,920	\$46,630	to	\$67,150
	Heating, Air Conditioning & Refrigeration Mechanics & Installers	\$23,920	\$27,910	to	\$44,130
	Maintenance & Repair Workers	\$19,110	\$20,560	to	\$33,510
	Maintenance Workers, Machinery	\$21,460	\$24,910	to	\$34,200
	Mobile Heavy Equipment Mechanics	\$25,380	\$29,310	to	\$49,160
	Security & Fire Alarm Systems Installers	\$18,040	\$19,200	to	\$30,620
	Telecommunications Equipment Installers & Repairers	\$35,360	\$42,240	to	\$62,010
Production Occupations	Bakers	\$17,430	\$17,010	to	\$20,870
	Butchers & Meat Cutters	\$17,980	\$18,120	to	\$28,640
	Cutting, Punching & Press Machine Operators	\$22,110	\$22,580	to	\$33,770
	Food Batchmakers	\$17,940	\$17,660	to	\$22,010
	Inspectors, Testers, Sorters, Samplers & Weighers	\$20,830	\$23,380	to	\$43,090
	Laundry & Dry-Cleaning Workers	\$17,700	\$17,170	to	\$19,700
	Machinists	\$21,620	\$23,440	to	\$66,230
	Mixing & Blending Machine Operators	\$17,580	\$17,390	to	\$23,400
	Molding, Coremaking & Casting Machine Operators	\$16,630	\$16,530	to	\$19,590
	Packaging & Filling Machine Operators	\$17,780	\$17,020	to	\$19,000
	Team Assemblers	\$17,850	\$17,940	to	\$26,560
	Water & Waste Water Treatment Plant Operators	\$20,040	\$21,500	to	\$32,420
	Welders, Cutters, Solderers & Brazers	\$23,270	\$26,210	to	\$43,700
Transportation & Material Moving Occupations	Bus Drivers, School	\$18,330	\$19,350	to	\$32,960
	Cleaners of Vehicles & Equipment	\$17,790	\$17,220	to	\$19,790
	Driver/Sales Workers	\$17,740	\$18,030	to	\$26,280
	Forklift Operators	\$18,010	\$18,290	to	\$24,150
	Laborers & Freight, Stock & Material Movers	\$17,730	\$17,550	to	\$23,320
	Packers & Packagers, Hand	\$17,630	\$17,130	to	\$19,950
	Refuse & Recyclable Material Collectors	\$18,370	\$19,670	to	\$28,520
	Truck Drivers, Heavy & Tractor-Trailer	\$25,140	\$26,720	to	\$37,750
	Truck Drivers, Light or Delivery Services	\$18,000	\$19,160	to	\$44,100

## Wage Information for Job Seekers - Southwestern WIA

The New Mexico Department of Workforce Solutions' Economic Research and Analysis Bureau produced this publication to serve the needs of people in the Southwestern WIA. It is designed to help job seekers, businesses, and those just looking for general information about the Southwestern WIA wages. The publication features typical starting wages and a broad range of average wage information on almost 200 occupations. Almost four out of five people in this area work in one of the occupations listed in this publication.

Occupations are consolidated into major groups, with each group containing workers with similar job duties or work environments. Typical starting wages are rounded to the nearest \$10 and are expressed as an annual wage. To convert annual wages to hourly wages, divide the annual wage by 2,080.

Average wages are expressed as annual wages rounded to the nearest \$10 in the two columns labeled "About half of the workers in this occupation earn between." These two columns represent the 25th and 75th percentiles of wage data for the occupation. The bounds of the 25th and 75th percentiles cover the middle of the range of wages for each occupation and should help you get a sense of what most people in the occupation are earning. The wage estimates are current as of November 2011.

If you need wage information on an occupation that is not listed in this publication or would like more detail on one that is, visit the Department of Workforce Solutions' website at:

[www.dws.state.nm.us/eds](http://www.dws.state.nm.us/eds)

Please drop us a note or give us a call if you have any ideas or comments that can help us make the next version of this publication more useful.



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Major Group	Southwestern WIA-2011 Job Title or Occupation Title	Starting wages are generally about	About half of the workers in this occupation earn between		
Managers	Administrative Services Managers	\$38,500	\$45,050	to	\$77,170
	Education Administrators, Elementary & Secondary School	\$71,340	\$75,750	to	\$95,380
	Engineering Managers	\$82,980	\$96,960	to	\$150,110
	Financial Managers	\$50,700	\$57,490	to	\$114,950
	General & Operations Managers	\$45,160	\$52,600	to	\$97,610
	Medical & Health Services Managers	\$68,550	\$74,250	to	\$115,850
	Sales Managers	\$44,690	\$51,240	to	\$95,320
	Social & Community Service Managers	\$38,210	\$42,050	to	\$59,710
Business Occupations	Purchasing Agents	\$34,330	\$39,580	to	\$66,690
	Claims Adjusters, Examiners & Investigators	\$49,580	\$53,290	to	\$95,870
	Compliance Officers	\$35,110	\$39,580	to	\$66,380
	Human Resources, Labor Relations Specialists	\$26,570	\$30,920	to	\$62,240
	Management Analysts	\$42,040	\$48,860	to	\$77,260
	Training & Development Specialists	\$26,230	\$29,750	to	\$57,690
	Accountants & Auditors	\$37,520	\$41,520	to	\$64,500
	Appraisers & Assessors of Real Estate	\$21,030	\$23,240	to	\$50,000
	Budget Analysts	\$50,420	\$54,870	to	\$77,230
	Loan Officers	\$32,980	\$37,050	to	\$67,640
	Computer Occupations	Applications Software Engineers	\$62,750	\$68,840	to
Computer & Information Scientists, Research		\$60,640	\$63,440	to	\$90,310
Computer Programmers		\$51,670	\$59,660	to	\$97,600
Computer Systems Analysts		\$60,920	\$69,430	to	\$128,310
Database Administrators		\$41,880	\$45,550	to	\$72,600
Network & Computer Systems Administrators		\$50,280	\$55,870	to	\$92,570
Operations Research Analysts		\$64,370	\$77,300	to	\$118,500
Systems Software Engineers		\$48,390	\$52,770	to	\$88,040
Engineering & Related Occupations	Aerospace Engineers	\$54,320	\$55,240	to	\$84,000
	Architectural & Civil Drafters	\$25,840	\$27,980	to	\$38,570
	Civil Engineering Technicians	\$29,890	\$32,960	to	\$52,050
	Civil Engineers	\$50,210	\$56,380	to	\$80,520
	Computer Hardware Engineers	\$59,880	\$70,510	to	\$102,900
	Electrical & Electronic Engineering Technicians	\$40,640	\$49,490	to	\$75,210
	Electrical Engineers	\$57,610	\$62,820	to	\$89,980
	Electronics Engineers	\$62,430	\$72,200	to	\$108,610
	Environmental Engineers	\$49,570	\$55,070	to	\$95,120
	Industrial Engineers	\$43,080	\$46,470	to	\$83,830
	Mechanical Engineers	\$54,680	\$60,570	to	\$93,310
	Surveying & Mapping Technicians	\$23,260	\$24,580	to	\$37,410
	Surveyors	\$36,270	\$45,680	to	\$65,960
Community & Social Service Occupations	Child, Family & School Social Workers	\$22,080	\$25,500	to	\$50,280
	Community & Social Service Specialists	\$19,850	\$20,610	to	\$40,820
	Educational, Vocational & School Counselors	\$47,350	\$53,840	to	\$81,200
	Medical & Public Health Social Workers	\$26,000	\$29,110	to	\$52,850
	Mental Health & Substance Abuse Social Workers	\$33,870	\$38,650	to	\$57,460
	Mental Health Counselors	\$25,880	\$33,910	to	\$46,480
	Rehabilitation Counselors	\$22,160	\$25,200	to	\$44,170
Social & Human Service Assistants	\$19,430	\$20,860	to	\$34,760	
Legal Occs	Lawyers	\$36,990	\$39,950	to	\$95,010
	Paralegals & Legal Assistants	\$28,200	\$30,080	to	\$38,380
	Title Examiners, Abstractors & Searchers	\$29,130	\$30,690	to	\$40,920
Educational Occupations	Elementary School Teachers	\$49,820	\$52,490	to	\$78,580
	Instructional Coordinators	\$43,700	\$50,290	to	\$93,940
	Librarians	\$38,440	\$45,740	to	\$65,280
	Library Technicians	\$21,690	\$24,150	to	\$33,570
	Middle School Teachers	\$46,150	\$55,290	to	\$82,330
	Preschool Teachers	\$18,970	\$20,570	to	\$42,690
	Secondary School Teachers	\$44,460	\$47,770	to	\$68,040
	Special Education Teachers, P-K & Elem	\$46,270	\$49,150	to	\$78,620
	Teacher Assistants	\$17,720	\$17,930	to	\$26,210
	Vocational Education Teachers	\$22,300	\$21,990	to	\$51,150

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Arts & Design Occs	Coaches & Scouts	\$23,930	\$25,860	to	\$64,710
	Graphic Designers	\$21,650	\$23,020	to	\$34,760
	Interpreters & Translators	\$17,990	\$17,900	to	\$23,230
	Reporters & Correspondents	\$17,960	\$18,670	to	\$33,420
	Technical Writers	\$27,540	\$27,870	to	\$53,630
Health Care Occupations	Dental Assistants	\$20,370	\$22,460	to	\$35,380
	Dental Hygienists	\$38,670	\$47,030	to	\$73,200
	EMTs & Paramedics	\$18,410	\$17,890	to	\$20,710
	LPNs	\$30,430	\$34,040	to	\$45,880
	Medical Assistants	\$20,340	\$21,420	to	\$31,290
	Medical Records & Health Information Technicians	\$20,280	\$20,930	to	\$28,160
	Nursing Aides, Orderlies & Attendants	\$18,660	\$19,620	to	\$24,270
	Occupational Therapists	\$43,140	\$49,680	to	\$73,100
	Pharmacists	\$117,800	\$123,910	to	\$144,300
	Pharmacy Technicians	\$20,610	\$22,120	to	\$30,350
	Physical Therapist Assistants	\$26,140	\$28,030	to	\$38,640
	Physical Therapists	\$55,590	\$59,590	to	\$87,410
	Radiologic Technologists & Technicians	\$42,420	\$44,710	to	\$63,500
	Registered Nurses	\$46,680	\$49,550	to	\$71,800
	Respiratory Therapists	\$40,650	\$43,870	to	\$56,300
	Respiratory Therapy Technicians	\$32,180	\$32,820	to	\$39,560
	Speech-Language Pathologists	\$50,590	\$57,520	to	\$85,040
	Surgical Technologists	\$27,030	\$27,140	to	\$37,580
	Veterinary Assistants	\$16,680	\$16,570	to	\$20,970
	Veterinary Technologists & Technicians	\$17,990	\$18,120	to	\$26,410
Protective Services Occupations	Correctional Officers & Jailers	\$23,700	\$25,470	to	\$37,560
	Crossing Guards	\$17,680	\$16,900	to	\$18,840
	Detectives & Criminal Investigators	\$55,440	\$62,310	to	\$77,060
	Fire Fighters	\$24,350	\$28,430	to	\$43,400
	Police & Sheriff's Patrol Officers	\$32,640	\$36,640	to	\$49,740
	Security Guards	\$18,320	\$19,320	to	\$30,230
Food Prep & Service Occupations	Bartenders	\$17,460	\$16,750	to	\$18,850
	Combined Food Prep & Serving Workers	\$16,880	\$16,410	to	\$18,680
	Cooks, Restaurant	\$17,570	\$18,220	to	\$23,050
	Dining Room & Bartender Helpers	\$16,550	\$16,360	to	\$19,030
	Dishwashers	\$17,390	\$16,710	to	\$18,860
	Waiters & Waitresses	\$17,260	\$16,790	to	\$19,710
	Janitors & Cleaners	\$17,720	\$17,610	to	\$22,500
Other Service Occupations	Maids & Housekeeping Cleaners	\$17,490	\$17,110	to	\$20,670
	Landscaping & Groundskeeping Workers	\$17,650	\$17,480	to	\$22,580
	Clinical, Counseling & School Psychologists	\$30,180	\$33,850	to	\$57,030
	Farmworkers & Laborers, Crop, Nursery & Greenhouse	\$16,370	\$16,240	to	\$18,460
	Forest & Conservation Technicians	\$26,140	\$28,570	to	\$42,260
	Personal & Home Care Aides	\$17,660	\$17,310	to	\$21,870
	Fitness Trainers & Aerobics Instructors	\$16,720	\$16,410	to	\$18,940
	Recreation Workers	\$17,690	\$18,490	to	\$31,890
	Cashiers	\$17,170	\$16,700	to	\$19,760
Sales & Related Occupations	Counter & Rental Clerks	\$17,620	\$17,440	to	\$23,440
	Retail Salespersons	\$17,650	\$17,580	to	\$23,660
	Advertising Sales Agents	\$20,970	\$21,910	to	\$56,450
	Insurance Sales Agents	\$26,270	\$27,880	to	\$36,030
	Sales Representatives, Wholesale & Manufacturing	\$24,420	\$27,120	to	\$56,820
	Telemarketers	\$17,710	\$16,930	to	\$18,900
	Bill & Account Collectors	\$20,220	\$21,440	to	\$30,980
	Billing & Posting Clerks & Machine Operators	\$17,610	\$18,550	to	\$26,230
Office & Administrative Occupations	Bookkeeping, Accounting & Auditing Clerks	\$20,250	\$22,050	to	\$35,100
	Computer Operators	\$24,840	\$26,750	to	\$36,980
	Court, Municipal & License Clerks	\$21,300	\$23,990	to	\$38,950
	Customer Service Representatives	\$20,710	\$21,080	to	\$24,890
	Data Entry Keyers	\$18,110	\$18,990	to	\$24,720
	Dispatchers	\$18,900	\$20,730	to	\$38,170
	Executive Secretaries & Administrative Assistants	\$30,720	\$33,910	to	\$48,020
	File Clerks	\$21,490	\$22,410	to	\$29,080
	Hotel, Motel & Resort Desk Clerks	\$17,730	\$17,520	to	\$22,600
	Human Resources Assistants	\$23,330	\$25,910	to	\$39,370
	Interviewers	\$16,590	\$16,550	to	\$24,650
	Library Assistants, Clerical	\$17,870	\$17,630	to	\$22,200