

Major Group	Northern WIA-2011 Job Title or Occupation Title	Starting wages are generally about	About half of the workers in this occupation earn between		
Sales & Related Occupations	Advertising Sales Agents	\$25,970	\$28,690	to	\$57,610
	Cashiers	\$17,510	\$17,340	to	\$22,590
	Counter & Rental Clerks	\$17,530	\$18,480	to	\$30,280
	Insurance Sales Agents	\$30,410	\$34,740	to	\$51,930
	Parts Salespersons	\$22,870	\$24,690	to	\$40,250
	Retail Salespersons	\$17,790	\$18,750	to	\$28,620
	Sales Representatives, Wholesale & Manufacturing	\$31,930	\$36,760	to	\$61,040
Office & Administrative Support Occupations	Bill & Account Collectors	\$21,120	\$23,490	to	\$37,450
	Billing & Posting Clerks & Machine Operators	\$22,850	\$25,010	to	\$36,850
	Bookkeeping, Accounting & Auditing Clerks	\$22,640	\$25,720	to	\$40,540
	Customer Service Representatives	\$19,470	\$20,900	to	\$34,590
	Eligibility Interviewers, Government Programs	\$23,560	\$24,750	to	\$39,350
	Executive Secretaries & Administrative Assistants	\$36,490	\$41,080	to	\$69,080
	File Clerks	\$17,970	\$17,800	to	\$26,940
	Hotel, Motel & Resort Desk Clerks	\$17,180	\$17,170	to	\$24,030
	Human Resources Assistants	\$25,880	\$28,740	to	\$43,360
	Library Assistants, Clerical	\$17,930	\$17,530	to	\$22,010
	Loan Interviewers & Clerks	\$21,480	\$22,590	to	\$30,070
	Office Clerks, General	\$17,840	\$18,660	to	\$29,710
	Payroll & Timekeeping Clerks	\$23,360	\$26,010	to	\$41,300
	Receptionists & Information Clerks	\$19,210	\$20,500	to	\$30,480
	Secretaries	\$21,680	\$24,080	to	\$37,090
	Shipping, Receiving & Traffic Clerks	\$21,000	\$22,740	to	\$34,320
	Stock Clerks & Order Fillers	\$18,520	\$19,880	to	\$29,460
Switchboard Operators	\$18,520	\$19,600	to	\$30,350	
Tellers	\$19,190	\$20,340	to	\$27,710	
Construction & Extraction Occupations	Carpenters	\$23,910	\$27,260	to	\$43,210
	Cement Masons & Concrete Finishers	\$27,310	\$27,940	to	\$37,170
	Construction Equipment Operators	\$31,140	\$34,340	to	\$52,340
	Construction Laborers	\$20,090	\$21,980	to	\$31,930
	Derrick Operators, Oil & Gas	\$36,540	\$38,260	to	\$57,050
	Electricians	\$38,630	\$41,770	to	\$62,250
	Insulation Workers, Floor, Ceiling & Wall	\$24,180	\$31,530	to	\$41,570
	Painters, Construction & Maintenance	\$25,970	\$27,040	to	\$36,100
	Plasterers & Stucco Masons	\$26,870	\$28,910	to	\$36,850
	Plumbers, Pipefitters & Steamfitters	\$29,870	\$33,990	to	\$52,300
	Rotary Drill Operators, Oil & Gas	\$42,360	\$43,460	to	\$54,150
	Roustabouts, Oil & Gas	\$27,280	\$29,760	to	\$42,700
	Service Unit Operators, Oil, Gas & Mining	\$36,470	\$38,540	to	\$50,390
Installation, Maintenance & Repair Occupations	Automotive Body & Related Repairers	\$24,560	\$27,020	to	\$44,090
	Automotive Service Technicians & Mechanics	\$21,550	\$24,120	to	\$48,220
	Bus & Truck Mechanics & Diesel Engine Specialists	\$36,810	\$43,280	to	\$63,320
	Electrical & Electronics Repairers, Commercial & Industrial Equipment	\$35,830	\$39,490	to	\$74,800
	Electrical Power-Line Installers & Repairers	\$41,820	\$48,960	to	\$71,670
	Heating, Air Conditioning & Refrigeration Mechanics & Installers	\$38,580	\$41,480	to	\$56,840
	Industrial Machinery Mechanics	\$34,060	\$37,030	to	\$61,980
	Maintenance & Repair Workers	\$21,950	\$24,620	to	\$45,400
	Maintenance Workers, Machinery	\$27,560	\$29,980	to	\$54,840
	Mobile Heavy Equipment Mechanics	\$38,980	\$43,400	to	\$55,670
	Telecommunications Equipment Installers & Repairers	\$35,690	\$38,480	to	\$65,870
	Telecommunications Line Installers & Repairers	\$32,420	\$35,830	to	\$45,890
Production Occupations	Cabinetmakers & Bench Carpenters	\$28,150	\$32,880	to	\$41,810
	Jewelers & Precious Stone & Metal Workers	\$16,620	\$16,570	to	\$38,290
	Laundry & Dry-Cleaning Workers	\$17,590	\$17,610	to	\$23,180
	Machinists	\$35,230	\$40,340	to	\$72,410
	Team Assemblers	\$23,600	\$25,940	to	\$41,010
	Water & Waste Water Treatment Plant Operators	\$22,140	\$25,490	to	\$43,580
	Welders, Cutters, Solderers & Brazers	\$27,410	\$31,020	to	\$55,500
Transportation & Material Moving Occupations	Bus Drivers, School	\$17,180	\$17,180	to	\$29,310
	Bus Drivers, Transit & Intercity	\$21,850	\$22,380	to	\$28,380
	Driver/Sales Workers	\$20,380	\$23,150	to	\$38,970
	Forklift Operators	\$20,370	\$23,350	to	\$39,280
	Laborers & Freight, Stock & Material Movers	\$17,470	\$18,030	to	\$27,500
	Refuse & Recyclable Material Collectors	\$17,510	\$17,500	to	\$23,830
	Truck Drivers, Heavy & Tractor-Trailer	\$27,700	\$30,590	to	\$44,270
Truck Drivers, Light or Delivery Services	\$18,840	\$19,850	to	\$37,020	

Wage Information for Job Seekers - Northern WIA

The New Mexico Department of Workforce Solutions' Economic Research and Analysis Bureau produced this publication to serve the needs of people in the Northern WIA. It is designed to help job seekers, businesses, and those just looking for general information about the Northern WIA wages. The publication features typical starting wages and a broad range of average wage information on almost 200 occupations. Almost four out of five people in this area work in one of the occupations listed in this publication.

Occupations are consolidated into major groups, with each group containing workers with similar job duties or work environments. Typical starting wages are rounded to the nearest \$10 and are expressed as an annual wage. To convert annual wages to hourly wages, divide the annual wage by 2,080.

Average wages are expressed as annual wages rounded to the nearest \$10 in the two columns labeled "About half of the workers in this occupation earn between." These two columns represent the 25th and 75th percentiles of wage data for the occupation. The bounds of the 25th and 75th percentiles cover the middle of the range of wages for each occupation and should help you get a sense of what most people in the occupation are earning. The wage estimates are current as of November 2011.

If you need wage information on an occupation that is not listed in this publication or would like more detail on one that is, visit the Department of Workforce Solutions' website at:

www.dws.state.nm.us/eds

Please drop us a note or give us a call if you have any ideas or comments that can help us make the next version of this publication more useful.



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Major Group	Northern WIA-2011 Job Title or Occupation Title	Starting wages are generally about	About half of the workers in this occupation earn between		
Managers	Administrative Services Managers	\$51,990	\$59,220	to	\$91,090
	Computer & Information Systems Managers	\$67,110	\$77,450	to	\$118,630
	Construction Managers	\$47,890	\$54,070	to	\$83,930
	Education Administrators, Elem & Secondary	\$65,070	\$68,830	to	\$88,150
	Engineering Managers	\$74,800	\$79,770	to	\$116,380
	Financial Managers	\$58,230	\$69,330	to	\$140,880
	General & Operations Managers	\$50,040	\$56,390	to	\$120,160
	Human Resources Managers	\$56,530	\$62,620	to	\$93,600
	Lodging Managers	\$29,480	\$30,300	to	\$47,810
	Medical & Health Services Managers	\$63,250	\$72,720	to	\$101,570
Social & Community Service Managers	\$34,550	\$37,870	to	\$57,040	
Business Occupations	Accountants & Auditors	\$45,230	\$51,520	to	\$86,460
	Appraisers & Assessors of Real Estate	\$27,650	\$30,540	to	\$47,190
	Budget Analysts	\$50,420	\$56,050	to	\$79,270
	Compensation, Benefits & Job Analysis Specialists	\$38,230	\$41,480	to	\$62,570
	Compliance Officers	\$33,520	\$38,180	to	\$72,640
	Cost Estimators	\$42,380	\$48,190	to	\$75,850
	Human Resources Specialists	\$34,310	\$37,760	to	\$71,930
	Loan Officers	\$35,420	\$39,510	to	\$79,520
	Management Analysts	\$44,040	\$49,360	to	\$102,970
	Personal Financial Advisors	\$30,880	\$33,470	to	\$99,320
Purchasing Agents	\$37,890	\$41,740	to	\$62,920	
Training & Development Specialists	\$34,180	\$39,540	to	\$68,550	
Computer Occupations	Applications Software Engineers	\$73,750	\$82,970	to	\$126,440
	Computer Programmers	\$71,330	\$87,080	to	\$143,360
	Computer Systems Analysts	\$40,080	\$41,390	to	\$65,480
	Database Administrators	\$50,950	\$55,380	to	\$99,080
	Network & Computer Systems Administrators	\$53,200	\$61,860	to	\$95,090
Engineering & Related Occupations	Architects	\$27,550	\$36,910	to	\$80,880
	Architectural & Civil Drafters	\$32,800	\$36,060	to	\$58,860
	Civil Engineering Technicians	\$31,770	\$33,730	to	\$55,340
	Civil Engineers	\$56,720	\$62,590	to	\$91,920
	Electrical & Electronic Engineering Technicians	\$45,100	\$51,670	to	\$84,330
	Electrical Engineers	\$77,070	\$80,300	to	\$99,030
	Electronics Engineers	\$63,890	\$67,290	to	\$90,380
	Environmental Engineering Technicians	\$29,680	\$32,260	to	\$68,400
	Environmental Engineers	\$61,330	\$68,260	to	\$118,900
	Health & Safety Engineers	\$67,320	\$68,360	to	\$113,700
	Industrial Engineers	\$77,230	\$86,790	to	\$121,340
	Mechanical Engineering Technicians	\$36,600	\$42,280	to	\$59,240
	Nuclear Engineers	\$61,750	\$67,330	to	\$116,360
	Petroleum Engineers	\$90,260	\$108,850	to	\$135,230
	Surveying & Mapping Technicians	\$27,420	\$31,850	to	\$61,370
Surveyors	\$39,390	\$44,180	to	\$80,620	
Life, Physical & Social Science Occupations	Anthropologists & Archeologists	\$35,480	\$39,880	to	\$70,270
	Clinical, Counseling & School Psychologists	\$43,330	\$45,200	to	\$66,130
	Conservation Scientists	\$51,870	\$58,630	to	\$72,300
	Environmental Science & Protection Technicians	\$35,200	\$39,010	to	\$56,590
	Environmental Scientists & Specialists	\$50,250	\$57,990	to	\$94,380
	Forest & Conservation Technicians	\$27,190	\$28,580	to	\$43,580
	Geological & Petroleum Technicians	\$28,030	\$28,230	to	\$60,060
	Geoscientists	\$57,170	\$66,990	to	\$140,500
	Urban & Regional Planners	\$41,170	\$48,990	to	\$75,630
	Zoologists & Wildlife Biologists	\$50,590	\$60,570	to	\$74,250
Community & Social Service Occupations	Child, Family & School Social Workers	\$19,470	\$21,770	to	\$43,760
	Community & Social Service Specialists	\$22,250	\$23,950	to	\$47,020
	Educational, Vocational & School Counselors	\$33,880	\$38,970	to	\$62,830
	Health Educators	\$23,760	\$27,490	to	\$49,250
	Medical & Public Health Social Workers	\$22,110	\$23,100	to	\$35,730
	Mental Health & Substance Abuse Social Workers	\$36,330	\$39,170	to	\$50,290
	Mental Health Counselors	\$25,840	\$32,470	to	\$57,860
	Probation Officers & Correctional Treatment Specialists	\$27,780	\$28,180	to	\$37,480
	Rehabilitation Counselors	\$32,360	\$39,960	to	\$52,860
	Social & Human Service Assistants	\$21,320	\$23,410	to	\$34,650
Substance Abuse & Behavioral Disorder Counselors	\$32,730	\$35,020	to	\$48,040	

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Legal Occs	Lawyers	\$54,360	\$66,030	to	\$121,110	
	Paralegals & Legal Assistants	\$33,710	\$36,330	to	\$51,500	
	Title Examiners, Abstractors & Searchers	\$27,780	\$32,570	to	\$53,290	
Educational Occupations	Adult Literacy, Remedial Education & GED Teachers	\$30,820	\$33,450	to	\$54,570	
	Elementary School Teachers	\$39,950	\$41,830	to	\$54,250	
	Kindergarten Teachers	\$31,700	\$38,110	to	\$54,320	
	Librarians	\$30,920	\$34,120	to	\$59,700	
	Library Technicians	\$20,090	\$21,670	to	\$35,160	
	Middle School Teachers	\$40,460	\$43,240	to	\$59,310	
	Museum Technicians & Conservators	\$22,570	\$24,270	to	\$39,130	
	Preschool Teachers	\$20,910	\$23,080	to	\$35,370	
	Secondary School Teachers	\$38,740	\$42,620	to	\$60,080	
	Special Education Teachers, P-K & Elementary	\$40,860	\$44,910	to	\$60,690	
	Teacher Assistants	\$17,340	\$17,180	to	\$23,290	
	Vocational Education Teachers	\$30,270	\$32,780	to	\$49,980	
	Arts, Entertainment & Design Occupations	Coaches & Scouts	\$16,590	\$16,480	to	\$37,520
Editors		\$37,140	\$42,690	to	\$69,470	
Graphic Designers		\$31,430	\$34,290	to	\$60,850	
Photographers		\$18,320	\$19,720	to	\$44,110	
Public Relations Specialists		\$42,060	\$48,470	to	\$75,220	
Radio & Television Announcers		\$17,280	\$17,010	to	\$22,880	
Reporters & Correspondents		\$25,750	\$27,340	to	\$35,860	
Technical Writers		\$56,120	\$64,780	to	\$96,330	
Health Care Occupations		Dental Assistants	\$23,730	\$27,500	to	\$40,100
		Dental Hygienists	\$61,700	\$73,320	to	\$102,290
	EMTs & Paramedics	\$21,870	\$23,890	to	\$41,970	
	Home Health Aides	\$17,960	\$17,820	to	\$22,330	
	LPNs	\$33,360	\$38,770	to	\$52,080	
	Medical & Clinical Laboratory Technicians	\$26,190	\$28,860	to	\$49,310	
	Medical & Clinical Laboratory Technologists	\$37,060	\$43,770	to	\$66,250	
	Medical Assistants	\$22,220	\$24,070	to	\$31,100	
	Medical Records & Health Information Technicians	\$25,100	\$27,920	to	\$42,760	
	Nursing Aides, Orderlies & Attendants	\$17,450	\$18,110	to	\$28,460	
	Occupational Health & Safety Specialists	\$53,460	\$63,000	to	\$104,110	
	Pharmacists	\$92,920	\$106,190	to	\$137,930	
	Pharmacy Technicians	\$22,280	\$24,270	to	\$35,550	
	Physical Therapists	\$52,270	\$61,370	to	\$89,250	
	Physician Assistants	\$59,670	\$69,930	to	\$96,700	
	Psychiatric Technicians	\$20,750	\$21,810	to	\$28,500	
	Radiologic Technologists & Technicians	\$44,290	\$48,380	to	\$65,820	
Registered Nurses	\$50,540	\$54,520	to	\$76,030		
Speech-Language Pathologists	\$47,730	\$52,680	to	\$85,750		
Veterinarians	\$46,990	\$57,530	to	\$81,970		
Protective Services Occupations	Correctional Officers & Jailers	\$26,230	\$29,380	to	\$42,930	
	Detectives & Criminal Investigators	\$40,210	\$42,840	to	\$56,990	
	Fire Fighters	\$22,520	\$25,470	to	\$39,410	
	Lifeguards, Ski Patrol & Other Recreational Workers	\$17,810	\$17,930	to	\$24,860	
	Police & Sheriff's Patrol Officers	\$32,970	\$35,820	to	\$54,760	
	Security Guards	\$18,050	\$19,320	to	\$39,110	
Food Prep & Service Occupations	Bartenders	\$16,710	\$16,510	to	\$25,340	
	Combined Food Preparation & Serving Workers	\$16,600	\$16,430	to	\$20,040	
	Cooks, Restaurant	\$20,050	\$21,070	to	\$27,160	
	Counter Attendants, Cafeteria & Coffee Shop	\$16,350	\$16,260	to	\$20,530	
	Dining Room & Bartender Helpers	\$16,850	\$16,530	to	\$23,560	
	Dishwashers	\$17,100	\$16,810	to	\$21,750	
	Food Preparation Workers	\$17,440	\$17,650	to	\$23,750	
	Waiters & Waitresses	\$17,050	\$16,640	to	\$20,720	
	Other Service Occupations	Amusement & Recreation Attendants	\$17,840	\$18,710	to	\$26,950
Child Care Workers		\$17,480	\$17,580	to	\$23,500	
Farmworkers & Laborers, Crop, Nursery & Greenhouse		\$17,430	\$17,730	to	\$29,320	
Farmworkers, Farm & Ranch Animals		\$17,590	\$17,250	to	\$24,160	
Fitness Trainers & Aerobics Instructors		\$20,420	\$22,500	to	\$43,260	
Janitors & Cleaners		\$17,530	\$17,960	to	\$26,210	
Landscaping & Groundskeeping Workers		\$17,740	\$18,750	to	\$29,880	
Maids & Housekeeping Cleaners		\$17,660	\$17,580	to	\$22,320	
Personal & Home Care Aides		\$17,860	\$17,470	to	\$20,860	
Recreation Workers		\$17,820	\$18,090	to	\$27,080	